

# GATEWAY AIRPORTS AUTHORITY LIMITED



• GATEWAY TO THE REST OF AFRICA •

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## EXTERNAL ADVERTISEMENT

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### CHIEF EXECUTIVE OFFICER

**(Five-year contract with a competitive, market related remuneration package)**

The Chief Executive Officer is the highest-ranking Executive Manager at GAAL, accountable to the GAAL Board of Directors. GAAL CEO's overall responsibility is to develop the airport(s) and an air service strategy to include airline partner management, stakeholders, airport commercial development, optimizing operating expenses, and customer service excellence. The CEO must be able to give clear direction and guidance to the management team. GAAL seeks to appoint a professional, efficient, and effective leader with proven management and business development experience.

#### Requirements:

A Bachelor 's degree or an equivalent qualification at NQF level 7 in a relevant field. A demonstrable senior management experience of which, 7 years must have been at executive level. An MBA, Honours degree and/or aviation experience will be an advantage.

The successful candidate will be required to sign a five-year performance agreement and to undergo security clearance.

#### Skills and knowledge required:

- Business development, innovation, and turn-around strategies.
- Commercialisation and enterprise development.
- Business re-engineering strategies and processes.
- Strategic re-alignment and marketing strategies.
- Change management and transformation.
- Revenue generation and collection systems.
- Strategic investments and return on investment.
- Strategic leadership, Financial Management, Corporate Governance, Project Management, and high-level Communication skills.

#### Duties and responsibilities:

- Report to the Board of Directors, with full responsibility for organisational performance, with a specific focus on business Development, effective management of airport operations, stakeholder relations, human and financial resources, and effective and efficient execution of GAAL initiatives in accordance with legal mandates.
- Develop and implement a turn-around strategy to achieve financial sustainability and viability for GAAL.
- Position GAAL as one of the pillars for economic development within the Limpopo Province.
- Develop and implement the long-term strategy of the organisation, including the aviation strategy, master plan, annual business plan, annual performance plan and budget.
- Position GAAL as a catalyst for sustainable development and job creation in the province.
- Help to accomplish company's vision and mission.
- Establish new revenue streams and business opportunities to ensure GAAL's financial sustainability.
- Modernise and improve GAAL's revenue collection systems to maximise profit.
- Ensure compliance with all statutory requirements as prescribed (Company's ACT, PFMA, CAA, Labour legislations etc.)
- Align GAAL's strategy to that of the Department of Transport and the Limpopo Development Plan.
- Manage and monitor the day-to-day business affairs of GAAL in line with its strategy.
- Continually improve the services of GAAL operations.
- Ensure that GAAL has an effective management team and proper succession planning is in place at all levels.
- Formulating and overseeing the implementation of corporate policies.
- Stakeholder relationship management including representation and participation of GAAL in relevant, provincial, and national fora.
- Create an organizational environment that promotes a positive image of the entity, high staff morale and high-performance culture.
- Inform the Board and its Committees on market trends, risks and challenges for decision-making purposes and the board may delegate other responsibilities to be carried out by the CEO in line with its directives and policies.

Interested candidates must send their applications letter, certified copies of qualifications, ID and their Curriculum Vitae to: The Human Resources Division, Gateway Airport Authority Limited, P.O. Box 1309, POLOKWANE 0700, Or Hand Delivery to: GAAL Administration Building, Landros Mare Street, Polokwane, 0699. Faxed or E-Mailed applications will not be considered.

Contact person: Mr. Matsedi Mankga 087 291 1056 Closing date: 20 June 2023

NB. If no response is received within two months of the closing date, applicants are advised to consider their applications unsuccessful. Candidates who had previously applied for this position are encouraged to re-apply.

The GATEWAY AIRPORT AUTHORITY LIMITED is an equal opportunity and affirmative action employer and to this extent conducts targeted recruitment for previously disadvantaged individuals. The Employment Equity of GAAL will apply in filling these positions. As such, we encourage all races and also people with disabilities to apply.